

BETTER LIVING/BETTER HEALTH, LLC

CAPABILITY STATEMENT

<p>BETTER LIVING/BETTER HEALTH, LLC 2901 W. Girard Avenue, 2nd Fl. P.O. Box 15136 Philadelphia, PA 19130-1119 Tele.: 215-232-0230 Fax: 215-690-5616 Email: bl-bh@bl-bhllc.com</p> <p>NAICS:</p> <p style="padding-left: 40px;">423450 532291 621610 423440 423490 423830 421520</p> <p>FSC:</p> <p style="padding-left: 40px;">6515</p> <p>PSC:</p> <p style="padding-left: 40px;">Q999 N065 W065 J065</p> <p>CAGE CODE:</p> <p style="padding-left: 40px;">55AJ5</p> <p>CERTIFICATIONS/LICENSES:</p> <p>HUBZONE EDWOSB (Economically Disadvantaged Women-Owned Small Business) CHAP (COMMUNITY HEALTH ACCREDITATION PROGRAM) CMS – DMEPOS PA SMALL BUSINESS CERTIFICATION MBE/WBE – Philadelphia, PA DBE – City of Wilmington, DE</p>	<p><u>BUSINESS SUMMARY</u></p> <p>Better Living/Better Health, LLC (“BL/BH”) provides medical equipment/supplies to hospitals, nursing homes and institutions, and client/patient education and training. BL/BH prides itself in offering its clients innovative medical equipment/supplies and quality healthcare services. Our belief is that the patient’s well-being is foremost and collaborating with the patient’s doctors, nurses, and therapists, we can help to improve the quality of life for those patients. BL/BH holds itself to a high standard in addressing client satisfaction, always aiming to do better. BL/BH has been commended consistently through follow-up surveys for its professional, courteous, and knowledgeable staff, with fast turnaround and timely service. BL/BH has been doing business in the healthcare industry since 2008.</p> <p><u>CAPABILITIES</u></p> <p>Areas of Expertise:</p> <p><i>Durable Medical Equipment</i> - distribution, delivery and set up, and client education and training.</p> <p><i>Installations</i> - grab bars, interior stair rails, exterior rails, ramps, etc. and some areas of home improvement, <u>e.g.</u>, electrical, and plumbing work.</p> <p><i>Repair and Maintenance</i> – our products and services have a warranty and that warranty is always honored.</p> <p><u>FACILITIES AND SUPPLIERS</u></p> <p>BL/BH has a business office and a warehouse for inventory. BL/BH does business with manufacturers and/or wholesalers such as Invacare, Cardinal Health, Bio Compression Systems, Drive Medical, McKesson Homecare, DJO, CircAid, MediUSA, Essity (BSN and Jobst), Komatsu, and Presto Lifts. BL/BH has garnered a great deal of success with its healthcare services. BL/BH’s success is defined by a high return of Client Satisfaction Surveys giving the company high marks for service.</p>
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EXPERTISE

Marlene Thomas is the Founder and President of BL/BH and has over sixteen (16) years of experience in the healthcare industry (providing medical equipment/supplies and healthcare services).

BL/BH's MANAGEMENT TEAM

- Director of DME (Durable Medical Equipment) – manages daily operations and staffing.
- Director of Clinical Program – our Clinical Director has over 20 years of experience in the nursing industry.
- Manager of Repair and Maintenance – overseeing the installation and repair of all our home safety equipment. As well as being responsible for the Repair and Maintenance Department and managing the tracking of inventory.

CLIENTS (partial listing)

Philadelphia VA Medical Center – BL/BH has provided clients/patients of the Philadelphia VA Medical Center with medical equipment and medical supplies since 2008.

City of Philadelphia – As a certified Vendor with the City of Philadelphia, BL/BH has won several bids and has serviced different departments within the City of Philadelphia.

Independence Blue Cross (IBC) – BL/BH has a contract with IBC as an ancillary provider to service their members with durable medical equipment and medical supplies.

Jefferson Health Plans - BL/BH has a contract with Jefferson Health Plans as an ancillary provider to service their members with durable medical equipment and medical supplies.